

Global Gateway Business Opportunities

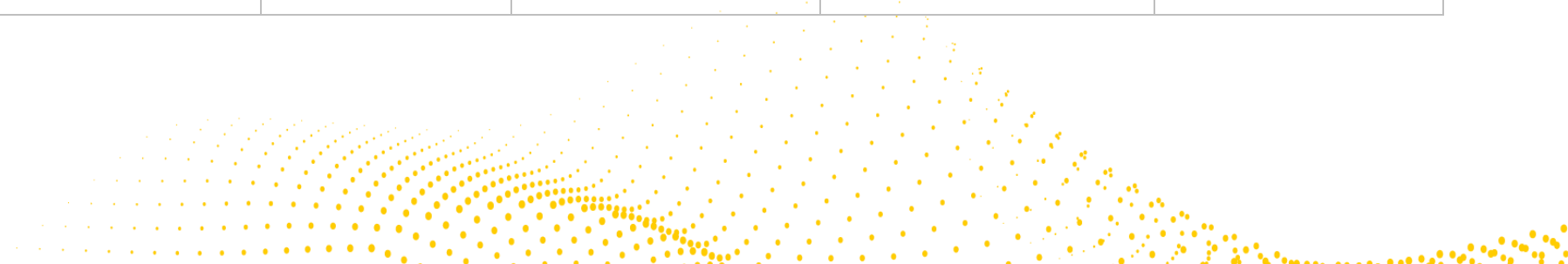
Contact points: DFIs, ECAs, ODA and TPOs

Entry points to projects contributing to the Global Gateway strategy include:

- **Development Cooperation Agencies** are public organisations providing official development (ODA) assistance that promotes and specifically targets the economic development and welfare of developing countries. The EU and its member states are the biggest global ODA provider (43% of global ODA in 2021).
- **International and national development finance institutions (DFIs)** are government-backed development banks set up to support private sector development in low- and middle-income countries.
- **Export Credit Agencies (ECAs)** have the mandate to promote national exports and / or national economic interest. They provide financial support in the form of loans or cover (insurance or guarantees) for the internationalisation of domestic companies.
- **Trade Promotion Organisations (TPOs)** are responsible to support the internationalisation of their national companies, in the EU Single Market or overseas.

Country	Development cooperation agency (Official Development Assistance)	Development finance institution	Export credit Agency	Trade Promotion Organisations	Other National Support Organisations
Austria	Austrian Dev. Agency	OeEB	OeKB	Advantage Austria	
Belgium	Enabel	BIO	Credendo	AWEX , FIT , hub.brussels	
Bulgaria	Bulgaria Dev. Aid		BAEZ	BSMEPA	

Croatia	Min. of Foreign & European Affairs		HBOR	HAMAG-BICRO	
Cyprus	CyprusAid			Min. of energy, Com. & Ind.	
Czechia	Czech Aid	NBR	EGAP, CEB*	Czech Trade	
Denmark	Danida	IFU	EIFO	Trade Council	
Estonia	Estdev		KREDEX	Enterprise Estonia (EAS)	
Finland	Min. of Foreign Affairs	Finnfund	Finnvera	Business Finland	Finnpartnership
France	AFD Group, Expertise France	AFD, Propaco	Bpi France	Business France	
Germany	GIZ	KfW, DEG	Allianz Trade; KfW IPEX* PwC*	GTAI	Agency for Business and Economic Development
Greece	Hellenic Aid		ECG	Enterprise Greece	
Hungary	Min. of Foreign Affairs & Trade		EXIM Hungary	HEPA	
Ireland	Irish Aid			Enterprise Ireland	
Italy	AICS	CDP, SIMEST	SACE, SIMEST*	ITA	
Latvia	Dev. Coop. Agency		Altum	LIAA	



Lithuania	LTAID		INVEGA	Innovation Agency Lithuania	
Luxembourg	LuxDev		ODL	Luxemburg trade and invest	
Malta	Min. of Foreign Affairs			Trade Malta	
Netherlands	SNV	FMO	Atriadus DSB	RvO	Invest International
Poland	Polish Aid	BGK	KUKI	PAIH	
Portugal	Camões Institute	SOFID	Allianz Trade Portugal (previously COSEC)	AICEP	AICEP Portugal Exporta
Romania	RoAid		Exim Banca Romaneasca	Romania trade and invest	
Slovakia	SlovakAid		Eximbanka SR	SARIO	
Slovenia	Min. of Foreign & European Affairs		SID Bank	Spirit Slovenia	
Spain	AECID	Cofides, AECID	CESCE	ICEX	
Sweden	Sida	Swedfund	EKN, SEK*	Business Sweden	Business Sweden - Support

Member associations of development finance institution: [EDFI](#), [JEFIC](#)

Other development finance institutions: [Nordic Development Fund](#), [Nordic Investment Bank](#)

*Other organisations providing support to companies working abroad.

